AS OF
DECEMBER 31, 2016

TOGETHER WITH

INDEPENDENT AUDITORS' REPORT

# GUINN, SMITH & Co., INC.

A PROFESSIONAL CORPORATION

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors **GIVING HOPE, INC.**New Orleans, Louisiana

We have audited the accompanying financial statements of **GIVING HOPE**, **INC**. (a Louisiana not-for-profit corporation), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **GIVING HOPE, INC.**, as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Jumshull + G. Dre. Irving, Texas

November 30, 2017

# Statements of Financial Position December 31, 2016

	2016
Assets:	
Current assets:	
Cash and cash equivalents\$	663,304
Accounts receivable	3,772
Donated inventory  Prepaid expenses	9,500 16,980
r repaid expenses	10,960
Total current assets	693,556
Property, buildings, and equipment, at cost:	
Furniture, fixtures, and equipment.	62,262
Vehicles.	19,398
Leasehold improvements	16,412
	98,072
Less allowance for accumulated depreciation.	(31,639)
Net property, buildings, and equipment	66,433
Total assets\$	759,989
Liabilities and net assets:	
Current liabilities:	
Accounts payable\$	8,435
Accrued liabilities	
Total liabilities.	22,345
Net assets:	
Unrestricted net assets.	243,595
Temporarily restricted net assets.	494,049
Total net assets.	737,644
Total liabilities and net assets\$	759,989

Statement of Activities For the Year Ended December 31, 2016

		2016	
Change in net assets:	Temporarily		
	Unrestricted	Restricted	<u>Total</u>
Revenue:			
Donations of food, grocery, and other products\$		\$ -	\$ 2,593,796
Corporate contributions	160,243	427,803	588,046
Profit for a Purpose donations	-	432,799	432,799
Event revenue	297,360	36,335	333,695
Individual donations	21,464	54,370	75,834
Contributed goods and services	67,304	=	67,304
Contributions released from restrictions	698,170	(698,170)	
Total revenue	3,838,337	253,137	4,091,474
Operating expenses:			
Program services:			
Food Pantry	2,864,657	-	2,864,657
Missions and outreach	482,877	-	482,877
Supporting activities:			
Fundraising	291,295	-	291,295
General and administrative	98,721		98,721
Total operating expenses	3,737,550		3,737,550
Excess of revenue over operating expenses	100,787	253,137	353,924
Gain on disposition of assets	42,696		42,696
Increase in net assets	143,483	253,137	396,620
Net assets, beginning of year	100,112	240,912	341,024
Net assets, end of year\$	243,595	\$ <u>494,049</u>	\$ <u>737,644</u>

Statement of Cash Flows For the Year Ended December 31, 2016

	2016
Cash flows from operating activities:	
Cash received from donors	
Cash paid for operating expenses	(1,066,539)
Net cash provided by operating activities	361,380
Cash flows from investing activities:	
Capital expenditures.	(76,398)
Proceeds from sale of property and equipment	
Net cash provided by investing activities	12,844
Net increase in cash and cash equivalents	374,224
Cash and cash equivalents, beginning of year	
Cash and cash equivalents, end of year	\$ 663,304
Reconciliation of change in net assets to net cash provided by operating activities:	
	\$ 396,620
provided by operating activities:	\$ <u>396,620</u>
Provided by operating activities:  Change in net assets	
provided by operating activities:  Change in net assets	
Provided by operating activities:  Change in net assets  Adjustments to reconcile change in net assets to net cash provided by operating activities:  Depreciation	
Provided by operating activities:  Change in net assets	
Provided by operating activities:  Change in net assets	
Provided by operating activities:  Change in net assets	
Prepaid expenses.  Change in net assets.  Adjustments to reconcile change in net assets to net cash provided by operating activities:  Depreciation  Noncash revenue  Noncash expenses  Change in operating assets and liabilities:  Accounts receivable  Prepaid expenses	
Provided by operating activities:  Change in net assets	
Prepaid expenses.  Change in net assets.  Change in net assets.  Adjustments to reconcile change in net assets to net cash provided by operating activities:  Depreciation  Noncash revenue  Noncash expenses  Change in operating assets and liabilities:  Accounts receivable  Prepaid expenses  Accounts payable	

## **Notes to Financial Statements**

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Organization**

**GIVING HOPE, INC.** (the Organization) is incorporated under the laws of the State of Louisiana as a not-for-profit religious corporation. The primary activities of the Organization are providing a local food pantry, building orphanages in foreign countries, and supporting missions and outreach programs in and around New Orleans. The Organization's primary sources of revenue and other support are derived from free-will and in-kind contributions, and fundraising.

## **Basis of Accounting**

The financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities. The Organization is required to report information regarding its financial position and activities according to the following three classes of net assets:

**Unrestricted Net Assets** -- Net assets that are not subject to donor-imposed restrictions.

**Temporarily Restricted Net Assets** -- Net assets whose use by the Organization is subject to donor-imposed restrictions that either expire by passage of time or can be fulfilled and removed by actions of the Organization.

**Permanently Restricted Net Assets** -- Net assets whose use by the Organization is subject to donor-imposed restrictions that cannot be removed by the passage of time or actions of the Organization.

## **Income Taxes**

The Organization, a local not-for-profit in New Orleans, Louisiana, is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3).

# **Cash and Cash Equivalents**

For the purposes of the statement of cash flows, the Organization considers highly liquid investments with an initial maturity of three months or less to be cash equivalents.

#### **Inventory Pricing**

Inventory consists of donated and purchased products for distribution. Donated products are valued per pound at an average of the national wholesale prices as determined by Feeding America. Purchased products are valued at the purchase cost of those products as determined by the first-in, first-out method.

# **Property and Depreciation**

Property and equipment is generally stated at cost, if purchased, or fair value if donated. Depreciation is computed on a straight-line basis over the estimated useful lives of the related assets: furniture, fixtures, and equipment (5-20 years), and leasehold improvements (10 years). Asset additions are capitalized, as are betterments and renewals. Maintenance and repairs are charged to operations as incurred. During 2016, the Organization recorded \$13,883 of depreciation expense to the Food Pantry program expense.

# **Notes to Financial Statements**

# **Contributions and Deferred Revenue**

The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations limiting the use of the donated assets. A donor restriction expires when a stipulated time restriction ends or a purpose restriction is accomplished. At that time, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Income is recorded as deferred revenue when received in advance and recognized when earned.

## **In-Kind Contributions**

In-kind contributions are reflected as contributions at fair value on the date of donation and are reported as unrestricted support unless specific donor stipulations specify how donated assets must be used. The Organization receives in-kind contibutions of food and other products from various donors. In-kind donation of products, the related inventory, and the cost of donated food distributed are valued at an average of the national wholesale prices as determined by Feeding America. The Organization received 1,553,171 pounds valued at \$2,593,796 during the year ended December 31, 2016. The average price per pound used was \$1.67 at December 31, 2016.

All donated services recognized created a non-financial asset or required specialized skills that would have been purchased if not donated. The Organization received in-kind donation for accounting services; the value of donated services totaled \$25,943 for the year ended December 31, 2016. The fair market value of contributed professional services is reported as support and expense in the period in which the services are performed. There are numerous other individuals who volunteer their time and perform a variety of tasks to assist the Organization with the food donation program, fundraising, and administrative support. No amounts have been reflected in the financial statements for these donated services as they do not meet the criteria for recognition as contributions.

#### **Classification of Revenue and Expenses**

Operating activities include items which are directly related to the Organization's program activities or are essential support elements of those programs. Depreciation has been allocated to related operating activities. Gains or losses on disposals of assets or liabilities do not meet the Organization's criteria for operating activities and are included with other revenue and expenses.

## **Estimates**

Management utilizes estimates in order to record certain transactions in accordance with generally accepted accounting principles. Actual results may differ from those estimates.

# **Advertising Costs**

The Organization charges advertising costs to operations in the year the expense is incurred. During the year ended December 31, 2016, advertising expenses incurred were \$5,029.

# **Subsequent Events**

Management has evaluated subsequent events through November 30, 2017, the date the financial statements were available to be issued.

#### 2. CONCENTRATION OF CREDIT RISK

At December 31, 2016, the Organization maintained balances at a bank in excess of the \$250,000 insured by the Federal Deposit Insurance Corporation. The amount at risk was approximately \$439,000.

# **Notes to Financial Statements**

## 3. NET ASSETS

The Organization's net assets are divided into temporarily restricted and unrestricted net assets. The unrestricted net assets consist of all free-will donations with no donor restrictions, restricted net assets released from restrictions, and the accumulated operational income and expense. Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

Temporarily restricted net assets are available for the following purposes:

	2016
Profit for a Purpose	450,176 39,278 4,595
Total temporarily restricted net assets	 
Net assets released from restrictions:	
Hope the Food Pantry	411,212 186,516 50,380 34,936 15,126
Total net assets released from restrictions	\$ 698,170

## 4. RELATED PARTY

During the year ended December 31, 2016, the Organization received \$654,650, in donations, and donated accounting services and rental space of \$25,943 and \$37,776, respectively, from multiple entities owned by a board member. An insurance policy, \$14,455, was purchased through an insurance company managed by a board member.